that is clean, fresh and untainted, pasteurize all milk and cream, churn the

cream at a temperature not to sweed

48 degrees F., and affix the control la-

bel to no butter that exceeds the 16

The enforcement of such rules as

this tending to result in high grade

products is what is meant by "con-

that Ireland has to impart to pros-

pective co-operators. And remember

this: No stock company or private

creamery ever yet was able to control

the quality of butter by controlling

every step back to the feed before the

cow eats it. Consequently, no private-

ly owned creamery can make such but-

Brands Must Be Used.

quality is high. The quality must be

evidenced in some way readily recog-

nizable by the public. Consequently

a system of brands and labels has

been devised for all products. By an

educational process covering years the

taught that the brand of co-operation

taught to demand this brand as an

the brand sells the product without

brand. The affixing of the brand cer-

tifies quality and makes the article

the impress which the gold disk re-

ceives in the mint makes it a sov-

ereign which passes current from hand

An attorney, whose business has

been largely to investigate American

bankrupt concerns makes the state-

ment that he never knew a bad com-

mercial failure where there was not

either dishonesty or lack of bookkeep-

ing methods. Bad failures come only

where no one is fully informed as to

the exact condition of the business.

The Irish co-operators fully recognize

this principle. Certain standard forms

and largely adopted; the best methods

summaries and reports for audit, have been also e tablished, so that

the exact condition may be brought to

the attention of the members of the

concern at any time. As a result we

find everywhere throughout the co-op-

erative enterprises of Ireland surpris-

ingly efficient methods of accounting.

The I. A. O. S. and its supervisory sys-

ter are largely responsible for this

One of the greatest difficulties en-

countered was that of obtaining skill-

ed managers for the various co-opera-

tive concerns. But skilled and intel-

ligent they must be in order to in-

sure success. For example, it is

necessary that the man at the head

ABLISHED

Co-operative Butter Label.

good butter maker, but he must be as

well a bookkeeper, a business man,

and a student of the markets. He

must understand something of trans-

portation and of packing for trans-

portation. He must be what we in

America would call a good mixer in

order to establish the proper point

of contact with customers and mem-

Combination of Concerns.

perience that the separate little con-

cerns, some of which are necessarily

managed by men of limited opportu-

nity, cannot succeed unless they are

federated and supervised and helped

by a central organization. They need

assistance in organization, in finding

the best markets. The I. A. O. S.

has not only assisted in organizing the

co-operative societies, but receives pe-

riodical reports from the, visits and in-

spects them frequently, audits their

accounts, sees that their affairs are

properly conducted, makes sugges-

tions as to markets and other business

problems, and gives council and ad-

vice generally. Some such supervision

must come in America if co-operative

success is to be general and last-

Our Conclusion.

Co-operation has undoubtedly suc-

ceeded in Ireland. It deserves to suc-

ceed because it stands for a uniformly

high quality of farm products, for fair

good, clean business methods, for

loyalty and solidarity. Co-operation

will succeed in the United States

whenever it stands for these things.

If it does not, it will fail. The scon-

er the co-operative enthusiast learns

that co-operation, like every other en-

terprise, must succeed on its merits,

not on some mysterious inherent vir-

selves, and approved by a central com- tue, the better. Nothing could be

mittee. Each creamery participating more unwise at this time than to

in the scheme is required to give free preach the doctrine that co-operation

access during the working hours to the in itself should be introduced any-

officers of the I. A. O. S. that they may where and everywhere. If it is intro-

It has also been determined by ex-

bers as well.

situation.

It is not enough that the inherent

ter as co-operative butter.

It is another of the big lessons

per cent, limit of moisture.

Finally Restored To Health By Lydia E. Pinkham's Vegetable Compound.

Bellevue, Ohio.-"I was in a terrible state before I took Lydia E. Pinkham's



Vegetable Compound. My back acheduntil I thought it would break, I had pains all over me, nervous feelings and periodic troubles. I was very weak and run down and was losing hope of ever being well and strong. After tak-ing Lydia E. Pink-

ham's Vegetable Compound I improved rapidly and today am a well woman. I cannot tell you how happy I feel and I cannot say too much for your Compound. Would not be without it in the house if it cost three times the amount."-Mrs. CHAS. CHAPMAN, R. F. D. No. 7, Belle-

Woman's Precious Gift.

The one which she should most zealously guard, is her health, but it is the one most often neglected, until some ailment peculiar to her sex has fastened itself upon her. When so af-fected such women may rely upon Lydia E. Pinkham's Vegetable Compound, a remedy that has been wonderfully successful in restoring health to suffering

If you have the slightest doubt that Lydia E. Pinkham's Vegetable Compound will help you, write to Lydia E. Pinkham Medicine Co. (confidential) Lynn, Mass., for advice. Your letter will be opened, read and answered by a woman, and held in strict confidence.

Do You Wish to Enjoy

the comfort of a clear head, a sweet stomach, keen appetite and a good digestion?



Send for free sample to Wright's Indian Vegetable Pill Co. 372 Pearl Street, New York

Artists 25,000 Years Ago.

"Man began to be an artist subsequent to the last ice age, which period is roughly estimated at from 25,000 to 50,000 years ago," said Prof. George Grant McCurdy at the University Museum lecture the other afternoon. "At least that is the time the fundamentals first appear. Therefore, man was an artist before he was a maker of hieroglyphics. He produced objects of beauty before he tamed the wild

"The cave artist was practically without an artistic background, but climatic, faunal and other environment played no important part in the origin of troglodite art. The models were game animals, and ran largely to profiles, for the cave artist had not learned perspective, but he understood motion. He made single figures, but was long in acquiring composition."

It Takes the Fire Out.

To take the fire out of a burn or scald quickly use Hanford's Balsam of Myrrh. Apply it lightly at once and the inflamed skin should be quickly cooled. Be prepared for accidents by always having a bottle on hand. Adv.

New Customs Spirit. Dudley Field Mahoney, the new collector of the port of New York, said at a recent luncheon:

"Thanks to the government's good work, smuggling has practically ceased among us. Every importer, public or private, now says to himself when he imports anything, whether it's a suit of clothes or a million's worth of tapestries:

"'The path of duty se through the custom house."

A food for sore lungs. Dean's Mentholated Cough Drops. Cure coughs, by the soreness—5c at Drug Stores.

Accounted For.

"It seems strange to me that so many operations are said now to be absolutely necessary." "Of course they are. Don't doctors

have to live?"

Gabe-Young Rounder is a shiftless guy. He can't keep a thing. Steve-Oh, he's always there when it comes to keeping late hours.

MAKES HARD WORK HARDER

A bad back males a day's work twice as hard. Backache usually comes from weak kidneys, and if headaches, dizziness or urinary disorders are added don't wait-get help before the i inev disease takes a grip—before dropsy, grav-el or Bright's disease sets in. Doan's Kidney Pills have brought new life and new strength to thousands of working men and women. Used and recommended the world over.

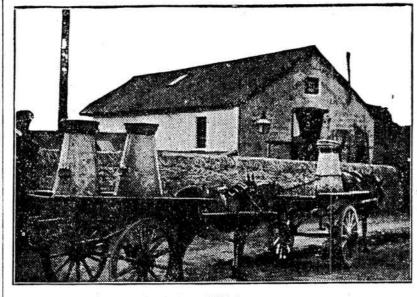
A CONNECTICUT CASE



A. A. Perkins, 82 Mechanic St., Dan-lelson, Conn., says: "I had kidney complaint, brought or by driving, A heavy pair darted through pain darted through my loins and shoulders. It was impossible for ma o lift. The kidney secretions passed too frequently and I didn't rest well. Doan's Kläney Pills cured me after doctors failed. I haven't had a sign of kidney trouble since."

DOAN'S RIDNEY FOSTER-MILBURN CO., BUFFALO, N. Y.





Irish Co-operative Creamery.

Co-Operative Farm **Products Marketing**

How It Is Done in Europe and May Be Done in America to the Profit of Both Farmer and Consumer

By MATTHEW S. DUDGEON. &

CO-OPERATIVE LESSONS LEARNED IN IRELAND

interests of the fruit growers them-

selves. As a result the small growers

were forced out of business and out

Here in Ireland so well established

is this principle that it is a definite

rule that no co-operative society can

pay more than 5 per cent per an-

num upon the stock held by the share-

Must Market Through the Society.

Every time that any group of Amer-

ican farmers have organized a co-

operative marketing concern they have

met sharp and often unfair competi-

tion. The other established buyers

have offered prices which were higher

than the co-operative society could

offer without taking a loss. Often they

succeed in coaxing the members of

the co-operative society from its sup-

port. It is hard for a farmer who is

receiving only 35 cents per bushel

for his potatoes at a co-operative ware-

house to refuse 45 cents offered by

some independent buyer. But the un-

varying subsequent history is, of

course, that as soon as the co-opera-

tive concern is put out of business by

this sort of competition prices drop,

and the farmer is where he was be-

fore, and helpless in the hands of the

To obviate this difficulty in Ireland,

it has been found necessary to ex-

plain the situation fully to the pros-

pective members of the co-operative

organization; to state to them that un-

leas they are willing to agree to mar-

ket all their product through the co-

operative society it is useless to be-

be approached by independent dealers

and offered higher prices. But thus

warned and informed upon the sub-

ject, the organizers of Irish co-opera-

tive societies have had little difficulty

in obtaining from the prospective mem-

bers an agreement to market all of

their produce through the concern.

Importance of Quality.

in co-operation. Co-operative market-

ing simply means that the farm pro-

duce is to be marketed in a business-

like way without undue waste dur-

ing the process. Pioneers in Irish co-

operation soon found that after they

had discovered the best market and

after they had organized the co-opera-

tive society, and after the members

had agreed to bring all their produce

to the company, co-operation was still

an absolute failure whenever the mem-

bers of the society delivered even oc-

casionally, inferior goods and mingled

them with the better goods. A cream-

ery puts out 100 pounds of good but-

ter: if the next pound is bad butter

the market for the butter of that

creamery is ruined. Without high uni-

form quality co-operation cannot suc-

ceed. It becomes necessary therefore

for the members all to co-operate in

producing cream that is of the highest

possible quality and reaches the

creamery in the best condition. But

Irish experience demonstrates that no

private concern can compete in qual-

ity with a co-operative concern, for no

private concern can control the prod-

"Control" Is Requisite.

Quality can be produced by the co-

operative society, because these con-

cerns reach out to the farm it-

self. It is not enough that a cream-

ery has the best and latest methods

of making butter and marketing it.

If the cream comes in from the farm

in bad condition, the butter is bad.

To make good butter you must control

Certain rigid rules and conditions

are laid down by the creameries them-

the cow, and her feed, and her care,

uct from its original source.

As we have said, there is no magic

independent buyers,

gin. They are

of the country.

holders.

Dublin, Ireland.—There is no magic | selves as investors, and ignored the in co-operation. It is not a cure-all for economic ills. Co-operative concerns succeed because they employ good business methods. In fact cooperative marketing is good business and good sense and intelligence applied to farm marketing. This is the biggest and most important lesson to be learned in Ireland. As Rev. Fa-ther Finley, a great believer in cooperation, says in an article in the Constructive Quarterly, "That it has been productive of much material good to those who employed its methods with intelligence and energy, is beyond question; that it has been barren of useful results where those qualities were wanting is equally un-

Co-operative marketing succeeds in Ireland because it stands for three things: (1) Good business methods and intelligent management; (2) A uniformly high quality of product; (3) justice, equality and loyalty among members. Without these characteristics co-operation fails in Ireland and fails everywhere. These are the lessons that Ireland has to teach America. No group which does not insist upon running its co-operative concern along these lines can succeed. To tolerate poor business methods, laxity as to quality, or disloyalty and injustice to each other is to fail. These are some things Americans

will not be required to experiment upon, because the Irish have already tried them out.

Simply Good Business.

co-operation makes money for farmer and city consumer alike. It has succeeded in bringing the producer and consumer nearer together. The farm products go directly to the city consumer. The product arrives in good shape. It brings only a reasonable price. The result is that city man and farmer profit by the more economical method of distribution. But co-operative marketing after all is simply good, common sense and efficient business. There is nothing mysterious about it. As we have said, there is in it no magic. The good co-operative marketing concerns over here succeed because they are well organized, well managed, intelligently governed, carefully supervised; because they are simply efficient business organizations in which 100 or 1,000 men with a common occupation and a common interest get together for a united, harmonious effort in

which every man does his full share. Over here it is always "one man one vote." One lesson that Ireland has for America is that no man and no small group of men can be permitted to control any co-operative organization. The principal of one man one vote must prevail. The man who has invested \$1,000 must have no more voting power than the man who has invested only \$5. "Men, not property vote," is another expression used here. Under this system no man can use the co-operative society for his own selfish ends. The poorest farmers attend the meetings, and if they show ability, go upon committees and become officers. The organization is most essentially democratic.

All Profits to the Producer. The purpose back of co-operative organization differs from that back of a commercial enterprise. It seeks not to make dividends for the man who invests his money, but to provide that the producer shall receive the largest possible percentage of the price paid by the consumer. Ireland has found by experience that where large profits are paid to the investors and the stables, and the milk pail, the real purposes of co-operation are and even the milk can used in delivnot served. One case is recorded ery. where American fruit growers organizer a so-called co-operative concern upon the joint stock plan. They inveigled into the venture a large number of smaller growers who had little money to invest, but in the aggregate a very considerable amount of fruit to market. The ones who invested inspect the premises and books, check duced before prospective members are largely were in control and proceed- the records, examine any butter in ready to co-operate in a proper spirit ed to make large profits for them- stock, and take for analysis samples for its success, it will inevitably fail.

"No; I don't want any more of your

labor-savin' machines," said Farmer

Jones, reflectively, "I've had enough

of 'em! Look in that cupboard.

There's a typewriting machine in

there. The missus spent all her egg

and butter money to buy that for me,

'cause I ain't so overhandy with the

pen. Just look at the swindlin' thing!"

Farmer Brown.

"What's the matter with it?" said

I your name with the confounded thing unless you know how to play the pianner or a church organ!"

Truth From the Child Witnesses. "Children are always the best witnesses at this age," said Mr. Walter Schroder at a St. Pancras (Eng.) inquest, after hearing the evidence of a boy of twelve. "They are at an age when they have no desire to varnish the truth or diminish its significance. "Matter!" said the old man, indig- It is just a plain, simple tale they nantly. "Why, you can't even write tell."

Cabling for a Doctor. An example of how the world has been reduced in size by the telegraph is forthcoming from Valentia island, 11 miles off the west coast of Ireland. A woman was seized with illness, and the nearest doctor was on the mainland at Waterville. The Valentia cable operators nent a message to Newfoundland, whence it was transmitted to Waterville, and the doctor was on the island within two hours landing amid the cheers of the islanders.-Cardiff Western Mail.

of cream and butter. Each creamery is bound to maintain the most inmaculate cleanliness, accept only milk

JACKSON CREEK FARMERS PUR-CHASE FERTILIZERS THRU CO-OPERATION FOR CASH.

GREAT SAVING IS EFFECTED

Members Will Also Buy Groceries and Market The Products in Combination.-Estimated That \$400 is Saved on Four Cars of Fertilizers

Columbia. - Something somewhat new in the agricultural life of Richland county occurred recently when a member of Jackson Creek Farmers' Union gave his check for \$1,165.21 for four carloads of fertilizer for the members of that union. Every member of the union paid cash for his order, the whole being shipped in three public as well as dealers have been cars to Wedel and one car to Columbia, to suit the convenience of the stands for quality. Consumers are various members.

This is the beginning of the co-operevidence of quality. Retailers find that ative spirit in the community known as Jackson Creek, about eight miles advertising. It is therefore the polfrom Columbia, on the Two Notch icy of Irish co-operation to have a

A local lodge of the Farmers' Union was instituted there about two months transferable at a fixed figure, just as ago by J. Whitner Reid, secretary of the State union. C. B. Yarborough was made president, J. H. Wilson vice president and George W. Thomas secretary. The lodge has about 18 members.

Though it was rather late in the season to make all arrangements necessary to purchase fertilizers, the determined co-operative spirit of the members was shown in their effecting their arrangements and in placing their orders as shown above. The individual orders ranged from about \$30 to about \$297. It is estimated that the members saved a total of about of bookkeeping have been worked out \$400 by combining their orders and arranging to mix their own fertilizers. of keeping the books, and of making The individual savings ranged from about \$7 to \$90.

The members of the union feel very much encouraged. It is their purpose to perfect plans whereby they will purchase their staple groceries in wholesale lots and they expect also to arrange to sell their products through one or more agencies. The union is growing in membership and the prospects are that it will develop into a considerable power in the com-

Indorse Warehouse Plan. Greenville.-The proposition of J B. Duke for the organization of a great warehouse company, with capital and storage room sufficient to of a creamery must not only be a handle the cotton crop of the South and keep it from being dumped on the market each fall as soon as it is grown was indorsed here recently at a meeting of Greenville manufacturers, bankers, cotton merchants and business men generally. All who were present at the meet-

ing were convinced that with the co- if not remedied causes the hair roots operation of Mr. Duke and the finan- to chrink, loosen and die-then the cial forces with which he is allied hair falls out fast. A little Danderine such a company can be organized, tonight-now-any time-will surely and that its operation will be of great save your hair. enefit to the South. Among those who spoke at the

meeting were W. S. Lee of Charlotte, who presented the plan evolved by Mr. Duke; Lewis W. Parker of Greenville, president of the Parker Cotton Mills Corporation; John D. Harris, of Greenville, a representative farmer: C. S. Webb, of Greenville, a cotton broker; S. W. Cramer, of Charlotte, and W. A. Law, a Philadelphia banker.

There was much enthusiasm throughout the meeting and each of the speakers received applause.

Pellagra Commission Has \$75,000. Spartanburg.-Passage of the urgent deficiency bill, carrying an appropriation of \$47,000 for a pellagra hospital, by the United States Senate, assures the establishment of the hospital here before the first of June, according to R. A. Herring, assistant surgeon of the public health service, who has arrived in the city to take charge of the hospital. He will be assisted by Prof. Carl Voegtlin and at

least three laboratory experts. In addition to the appropriation by congress the investigators will have other funds, making the total amount at their dispesal \$75,000.

Lexington Expects Big Crowd. Lexington .-- Two thousand men, women and children are expected to attend the field day evercises to be held at Lexington on Friday, April 3, according to the statement of Holly L. Harman, county superintendent of education, who is in charge of the management of the first field day ever held in the county. People are being dealing, for just returns to those fur- urged to attend from every quarter nishing the product, for justice to the of the county and a most elaborate consumer, as well as producer, for and rather unique programme has been arranged for the big day by the skilled management, for community

Improvements at Spartanburg. Spartanburg. - Officials of the Southern Bell Telephone and Telegraph Company have filed a report with the railroad commission relative to the improvements in the service at Spartanburg. A hearing was held several months ago before the commission, when the question of increasing the rates was discussed. The company was given the right to increase the rates on the condition that certain improvements be made. The improvements were made and the commission has signed the report.

Three Banks Consolidate. Conway .- A deal of considerable inerest in financial cicles was consummated here recently in which the Conway Savings Bank, the First National Bank and the Bank of Horry the three oldest institutions in the county, were merged into the Conway National Bank. The Conway Savings Bank has a capital of \$10,000, the First National bank \$25,0000, while the Bank of Horry has a capital of \$50,-000, making a total of \$85,000. Upon the consolidation the capital stock will be increased to \$100,000.

FARMERS PAY CASH Eats Freely But Has No Dyspepsia

A Little Pepsin in a Mild Laxative Promptly Corrected a Bad Indigestion.

Fortunate is the one who can eat "anything" without suffering the tortures of dyspepsia, but as few are so fortunate, care should be taken in the matter of diet. Eating slowly, masticating the food thoroughly and taking a short walk after the heavy meal of the day will do much towards assisting digestion. Any grown-up person ought to know the peculiar foods that do not agree, and these should be avoided.

When these common-sense aids fail the next thing to do is to take a mild digestive tonic with laxative proper ties, and there is none better than Dr Caldwell's Syrup Pepsin. It contains the greatest of all aids to digestion, good pepsin. It has other ingredients that act mildly on the bowels, which together form a combination for the relief of dyspepsia or indigestion that is unsurpassed.

Its action is to tone and strengthen that they can again do their work naturally without outside aid, and when that happy moment comes all medicine can be dispensed with. It is the best remedy obtainable for any disorder of the stomach, liver and bowels, for dyspepsia, constipation, biliousness, headaches, drowsiness after eating, gas on the stomach, etc. Thousands of users will testify to this, among them Mr. J. W. Goucher, Stites, Idaho, who for several years had all will do.

Too Insignificant. Young Mr. Ellis was very much in

love, and one evening he determined to ask the momentous question. "It occurs to me, Agnes," he began, "that in the relations which will some days exist between us the

thought of-er-money might assume undue proportions. I should hate to think that any discussion as to my salary would give rise to any painful scenes. "Believe me, Alan," said the girl,

that never, under any circumstances, would I allow such a little thing as that to come between us."-Illustrated Sunday Magazine.

FALLING HAIR MEANS DANDRUFF IS ACTIVE

Save Your Hair! Get a 25 Cent Bottle of Danderine Right Now-Also Stops Itching Scalp.

Thin, brittle, colorless and scraggy hair is mute evidence of a neglected scalp; of dandruff-that awful scurf. There is nothing so destructive to the hair as dandruff. It robs the hair of its luster, its strength and its very life; eventually producing a feverishness and itching of the scalp, which

Get a 25 cent bottle of Knowlton's Danderine from any store, and after the first application your hair will take on that life, luster and luxuriance which is so beautiful. It will become wavy and fluffy and have the appearance of abundance; an incomparable gloss and softness, but what will please you most will be after just a few weeks' use, when you will actually see a lot of fine, downy hair-new hair-growing all over the scalp. Adv.

Knew One of 'Em Must Be Johnson A Sunday school teacher in Linds borg, instructing a class of little boys, asked them to name the three men in the flery furnace, to which a boy re sponded: "Shadrach, Meshach and Johnson." The astonished teacher pressed the boy for an explanation, and he said: "My father says whenever you see three men talking together in Lindsborg you can be reasonably sure one of 'em is named Johnson."-Kansas City Star.

THE JOY OF DANCING EXERCISE. Is assured to those who use Allen's Foot-Ease he antiseptle powder to be shaken into the shoes of prevents soreness and aching. Su,000 testimonials, of over-twhere, 25c. Refuse substitutes. For HEE trial package address Allen S. Oimsted, e Roy, N. Y.—Adv.

Wants of a Farmer. "Have you any pig iron?" asked the caller.

"What are you talking about?" asked the druggist; "this is an apothecary shop.

"I knew it; but don't you sell iron for the blood? One of my pigs is troubled with bad blood.'

Putnam Fadeless Dyes color in cold

She Won.

"Miss Passee was sitting on Mr. Spoonleigh's knee last night. Is she still in the race for a husband?" "Yes, but I guess this will be her last lap."

The Sort "What breed of dogs would you suggest to guard the henyard?"

Middle Aged Woman <



THERE comes a time in every woman's life when her organism undergoes an

important change. This is a critical period. It is a time when a woman needs her full health and strength. For your own sake you should anticipate this turning point.

Dr. Pierce's Favorite Prescription

The latest in medical science is Pierce's Comm Sense Medical

has been recommended for over forty years as a tonic for women who are about to experience "the turn of life." It is helpful in the equalization of the circulation of the blood and in regulating the action of the bowels. Nervousness and low spirits disappear. Happiness and contentment take their place.

Sold in table: or liquid form by Medicine Dealers-or send 50 cents for sample box



J. W. GOUCHER

the worst symptoms of chronic dyspepsia. Since taking Dr. Caldwell's Syrup Pepsin these have all gone, and although Mr. Goucher says he is 64, he does not look more than 40. -

Syrup Pepsin is sure in its results, and a vast improvement over chewing or swallowing tablets and mints, or the stomach and bowel muscles so taking cathartics, salts, etc., all of which are harsh and nauseous and at best do but temporary good. You can obtain Syrup Pepsin at any drug store for fifty cents or one dollar a bottle. Results are always guaranteed or money will be refunded.

Families wishing to try a free sample bottle can obtain it postpaid by addressing Dr. W. B. Caldwell, 203 Washington St., Monticello, Ill. A postal card with your name and address on it

SPECIAL TO WOMEN

The most economical, cleansing and germicidal of all antiseptics is

A soluble Antiseptic Powder to be dissolved in water as needed.

As a medicinal antiseptic for douches in treating catarrh, inflammation or ulceration of nose, throat, and that caused by feminine ills it has no equal. For ten years the Lydia E. Pinkham Medicine Co. has recommended Paxtine in their private correspondence with women, which proves its superiority. Women who have been cured say it is "worth its weight in gold." At druggists. 50c. large box, or by mail. The Paxton Toilet Co., Boston, Mass.







GILT EDGE the only ladies' shee dressing that post-





THERAPION

DEVELOP FLESH.

Dr. Tutt Manufacturing Co. New York.

TYPEWRITERS

New, rebuilt and second hand, \$17.00 up and guaranteed satisfactory. We sell supplies for all makes. We re-

J. E. CRAYTON & COMPANY, Charlotte, H.G.